

Subject : Entrepreneurship Development

Day : Wednesday
Date : 07/12/2016



Time : 10.00 AM TO 1.00 PM
Max Marks : 80 Total Pages : 1

N.B.

- 1) Attempt any **FOUR** questions from Section – I and any **TWO** questions from Section – II.
- 2) Answer to both the sections should be written in the **SAME** answer book.
- 3) Figures to the right indicate **FULL** marks.

SECTION – I

- Q.1** Entrepreneurs are agents of change. In the light of this statement explain the role of an Entrepreneur in the Economic Development of India. **(12)**
- Q.2** What do you mean by Business Ideas? Discuss the sources of Business Ideas. **(12)**
- Q.3** What do you mean by E.D.P.? Explain the course content of an EDP. **(12)**
- Q.4** Explain the various steps involved in identification of business opportunities. **(12)**
- Q.5** Write short notes on any **TWO**: **(12)**
- a) Intrapreneurship
 - b) District Industries Centre (DIC)
 - c) Women Entrepreneurship

SECTION – II

- Q.6** What do you mean by Entrepreneurial motivation? Explain the various factors motivating entrepreneurs. **(16)**
- Q.7** ‘Indian Entrepreneurs are given serious attention by foreign venture capitalists’. Elaborate on this statement explaining venture capital as a source of finance. **(16)**
- Q.8** Ravi is from a historical city of Gwalior. He has a great love for history. He remembers even small details of the former kings, their empires, battles and achievements. He is fluent in English and Hindi. He is confident in dealing with government agencies. Through his skills he has built relations in the tourism trade. Offer him your advice to set up new tourism agency business. **(16)**

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