

Subject : Elective - III a) Training and Development (HR)

Day : Friday
Date : 10/06/2016



Time : 02.00 PM TO 05.00 PM
Max Marks : 80 Total Pages : 1

N.B.:

- 1) Attempt **ANY FIVE** questions from Section – I and attempt **ANY TWO** questions from Section – II.
- 2) Answers to both the sections should be written in the **SAME** answer book.
- 3) Figures to the right indicate **FULL** marks.

SECTION – I

- Q.1** Define Training. Explain the importance of training. [10]
- Q.2** What is training design? Explain the process of designing a training programme. [10]
- Q.3** Explain the various sources of identifying training needs. [10]
- Q.4** What is training evaluation? Explain the methods of training evaluation. [10]
- Q.5** Elaborate in detail the factors to be considered in selection of the training methods in an organization. [10]
- Q.6** Write short notes on **ANY TWO** of the following: [10]
- a) Off the job training
 - b) Cost of training
 - c) Advantages of training

SECTION – II

- Q.7** What factors will you consider for developing and implementing a training program for developing successful salesmen of a retail shop? Give an outline of your proposed training program. [15]
- Q.8** 5 ‘S’ technique training has been planned in your organization. As a HR manager, plan for the role of training and development in the implementation process. [15]
- Q.9** Design a training evaluation form to be filled by participants of a two days in house training program. [15]

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